

Department of Veterans Affairs

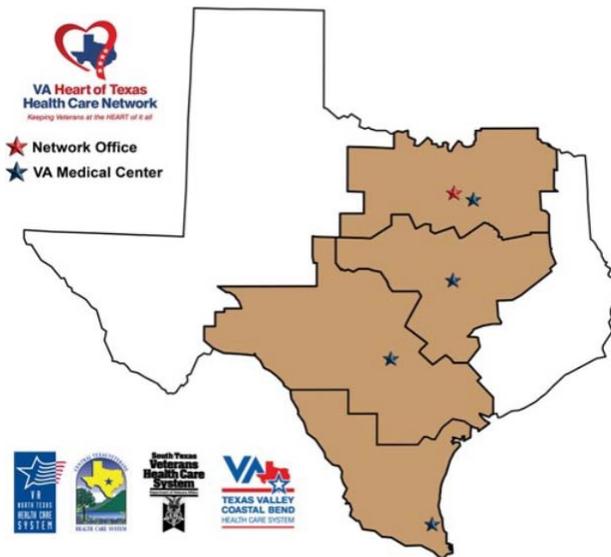
Doing Business with VA Heart of Texas Health Care System

Network Contracting Office (NCO) 17

Vanessa Morton, Small Business Specialist
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<http://www.heartoftexas.va.gov/Contracting/nco17.asp>



VISN 17 Map



VA Heart of Texas Health Care Network
2301 East Lamar Blvd. Suite 650
Arlington, TX 76006
817-652-1111
<http://www.heartoftexas.va.gov>

VA North Texas Health Care System
4500 S. Lancaster Road
Dallas, TX 75216
(214) 742-8387
<http://www.northtexas.va.gov>

Central Texas Veterans Health Care System
1901 Veterans Memorial Drive
Temple, TX 76504
254-778-4811
<http://www.centraltexas.va.gov>

South Texas Veterans Health Care System
7400 Merton Minter Boulevard
San Antonio, Texas 78229
<http://www.southtexas.va.gov>

VA Texas Valley Coastal Bend Health Care System
2601 Veterans Drive
Harlingen, TX 78550
956-291-9000
<http://www.texasvalley.va.gov>

VA Supports Veteran Owned Business:

Register at VetBiz for contract opportunities, <https://www.vip.vetbiz.gov/Public/Register/Register.aspx>.

Additional information is available by phone 866-584-2344 or email at VIP@va.gov.

Apply for VA's Mentor-Protégé Program, administered by the Office of Small and Disadvantaged Business Utilization. Contact <http://www.va.gov/OSDBU/> or <http://www.va.gov/OSDBU/veteran/mpp.asp>

What VA Medical Centers Buy

Information Technology (hardware, software, telecom, IT services)

A good source of information about VA's IT and telecom requirements can be found at the VA's CIO website, <http://www.oit.va.gov/>. VA's IT and telecom solution decisions are centralized through the CIO, and local procurements exceeding \$150,000 are centralized through VA's Virtual Office of Acquisition.

VOA can be contacted at <https://www.voa.va.gov/>. The Small Business Specialist is Judy Vogt at 732-578-6426, Judith.vogt@va.gov.

Small local purchases of IT and telecom solutions (including hardware, software, services, etc.) are acquired via the mandatory NASA SEWP contracts at www.nasa.sewp.gov whenever possible, and other GWACs (such as GSA schedules and STARS) with a preference for SDVOSB and VOSBs.

Medical Supplies, Services & Equipment (including dental)

These items are ordered against Federal Supply Schedules 65 and 66, awarded by VA's National Acquisition Center, to the maximum extent possible. To find out more about becoming a NAC contractor (including a list of commodities and services and points of contact), navigate to <http://www.va.gov/oal/business/fss/schedules.asp>.

Office Supplies

Office Supplies, including paper and toner are purchased against a mandatory GSA BPA, known as "Second Generation FSSI Office supply BPAs." Information on becoming a vendor in this program can be found at <http://www.gsa.gov/portal/content/141857> or by contacting [Judy Poskanzer@gsa.gov](mailto:Judy.Poskanzer@gsa.gov) or 212-264-0305.

Commodities and Services on GSA Federal Supply Schedules

These pre-approved contracts are used to buy commonly used products, services, and solutions needed to fulfill VA's mission and day-to-day operations. These opportunities are rarely announced on the FedBizOpps site, but are normally competed amongst GSA vendors already under contract. GSA is a required source for most federal agencies, including the Department of Veterans Affairs. Announcements for these acquisitions may be posted on https://www.ebuy.gsa.gov/advantage/ebuy/start_page.do or www.fedbid.com

To get your business on GSA schedule, contact GSA direct, at <http://www.gsa.gov/portal/content/198473>. A vendor support center will help you navigate the process (<http://www.vsc.gsa.gov>), 877-495-4849. **Veteran-Owned business support** is available (www.gsa.gov/service-disabled), 855-672-8472.

Open Market

Commodities and Services not purchased off established contracts described on the previous page are announced on www.fedbid.com if they exceed \$3,000.00 and www.fedbizopps.gov if they exceed \$25,000.00. VA requires a wide range of items such as construction services, architect/engineering services, maintenance, facilities maintenance and support, nursing home care, home health care, fresh baked goods, dairy products, etc. Check the websites frequently. Use the search tool to look for VA (or any other agency) opportunities, or

to search by geographic region and/or type of commodity or service.

VA's Forecast of Business Opportunities

Potential VA procurement opportunities valued at more than \$3,000.00 are posted at the Forecast of Contracting Opportunities site - <https://www.vendorportal.ecms.va.gov/eVP/fco/FCO.aspx>. Notices on the FCO site are projections only; they are not solicitations and there is no guarantee that a contract will be awarded.

Resources to assist businesses in VISN 17

1. VISN 17 Small Business Specialist
 - a. Vanessa Morton, covering VA Health Care Facilities in Dallas, Temple/Waco, San Antonio, Harlingen 972-708-0827 || 214-732-2593 || vanessa.morton2@va.gov ||
 2. In coordination with SBA, local colleges and universities provide **Small Business Development Centers** to help businesses start and grow.
 - a. North Texas Small Business Development Center
 - i. 214-860-5831 || contact@ntsbdc.org || www.ntsbdc.org
 - b. Southwest Texas Border Business Development Center 210-458-2450 || <http://txsbdc.org/>
 - c. Central Texas Small Business Development Center
 - i. 254-299-8141 || sbdc@mclennan.edu || www.mccsbdc.com
 3. Texas Office of **Veteran Business Outreach Center** (VBOC) (Concept Assessments, Business Plan Preparation, Feasibility Analysis, training, counseling, mentorship):
 - a. Carlos Gutierrez || 956-665-8931 || vbc@panam.edu || http://portal.utpa.edu/utpa_main/ce_home/bdi_home/vbc_2012_home
 4. **Patriot Loans** for military and veteran businesses are managed by the SBA. Visit the following website or contact your SBA District Office: <http://www.sba.gov/content/express-programs>
 5. **Procurement Technical Assistance Centers (PTACs)** provide government contracting assistance in the form of classes, counseling, access to bid opportunities, contract specification, procurement histories and other information to assist small business successfully compete for government contracts.
 - a. San Antonio PTAC
 - i. 210 458-2458 || <http://www.ptac.txsbdc.org/contracting/contractor-services>
 - b. Rio South Texas PTAC (Edinburg, TX) 956-665-8931 || <http://www.utpa.edu/ptac>
 - c. UTA Cross Timbers PTAC (Dallas/Ft. Worth) 214-557-7772 || <http://arri.uta.edu/crosstimbers>
 - d. Nationwide search for nearest PTAC: <http://www.aptac-us.org/new/>
 6. **Texas Veterans Commission Entrepreneurship Program**
 - a. Duncan McGhee || 512-936-6677 || <http://www.tvc.state.tx.us/Entrepreneur-Program.aspx>
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National Opportunities at the Department of Veterans Affairs

The Following VA departments operate on a nationwide scale. Contact them directly for procurement opportunities.

Denver Acquisition and Logistics Center (DALC) distributes hearing aids, accessories and batteries; prosthetic socks; aids for the visually impaired; and orthopedic items to their homes as well as providing them with hearing aid repair service. <http://www.va.gov/oal/business/dbwva.asp>

VA National Contract Services made up of four Branches: Consolidated Mail Outpatient Pharmacy (CMOP), High Tech Medical Equipment (HTME), Medical/Surgical, and Pharmaceutical. <http://www.va.gov/oamm/oa/nac/ncs/index.cfm>

Federal Supply Schedule Service - With over \$10 billion in sales, the VA Federal Supply Schedule (FSS) Service provides Federal customers with access to over 1 million commercial medical equipment, supplies, pharmaceuticals, and services at volume discount pricing. <http://www.va.gov/oamm/oa/nac/fsss/index.cfm>

Office of Acquisition and Logistics – Service and Distribution Center (SDC) - the Service and Distribution Center has over 30 years experience in providing biomedical equipment and repair services (as well as scrap X-Ray, passive silver recovery, and dental waste recovery) to VA and over 50 years experience in providing shipping and distribution services for VA and other government agencies. <http://www.va.gov/oamm/pmo/sdc/index.cfm>

Veteran Canteen Service purchases retail merchandise both nationally and locally for its 172+ retail stores through a shared procurement system designed to meet a very diverse customer base. Contact VCS Buyers at their website. <http://www.vacanteen.va.gov/DoingBusinessWithVCS.php>

VA National Cemetery Administration requires a broad spectrum of goods and services either at the national level or at each cemetery. National contact <http://www.cem.va.gov/> or 202-461-6240 or public.inquiry@va.gov. Find a cemetery facility <http://www2.va.gov/directory/guide/home.asp?isflash=1>

VA Veterans Benefits Administration requires a broad spectrum of goods and services either at the national level or at each office. National contact <http://www2.va.gov/directory/guide/home.asp?isflash=1> and regional office listing <http://www.vba.va.gov/VBA/benefits/offices.asp>

VA's Office of Construction & Facilities Management oversees A/E and Construction projects exceeding \$10million, <http://www.cfm.va.gov/> and posts business opportunities here: <http://www.cfm.va.gov/contract/>

VA Corporate Data Centers provide federal agencies with a complete suite of secure IT data center services for applications ranging from routine to mission critical support, http://www.cdco.va.gov/dcr_about.asp

Technology Acquisition Center (TAC) is a division of the Office of Acquisition & Logistics, providing acquisition and program management expertise and support for life cycle management of enterprise-wide solutions in information and technology for the VA's Office of Information and Technology (OIT). <http://www.va.gov/oamm/oa/tac/index.cfm>

NOTE: An organization wishing to do business with any federal agency must be registered in the System for Award Management (SAM) <https://www.sam.gov/portal/public/SAM/>: Before registering, you must have a DUNS number. Call (866) 705-5711 or visit <http://fedgov.dnb.com/webform>.
